

## Entrepreneurship

The Entrepreneurship Minor is designed as a multidisciplinary opportunity for interested students to expand their knowledge and experience.

Entrepreneurship, fundamentally, is about innovation. It is about recognizing opportunities and acting on them.

Entrepreneurs are agents of change. Being entrepreneurial requires the ability to think creatively, innovate, and lead the development of an idea to implementation

### Goals:

The Entrepreneurship minor provides students with the skills and knowledge necessary to undertake the process of starting a new business venture. This minor is not just for students interested in creating a new business. Rather it is a broad exploration of how to be entrepreneurial, whether by starting a new business, or within an existing business or organization.

### Outcomes:

Students who satisfy the requirements for the minor will demonstrate:

- an ability to evaluate a product or service to meet the desired needs of markets within realistic constraints such as financial, environmental, social, political, ethical, health and safety, manufacturability, and sustainability;
- an understanding of how to start an entrepreneurial business;
- an ability to convince others about the merits of a new idea;
- an ability to practice techniques to effectively manage and motivate people;
- the broad education necessary to understand the impact of product- and service-based solutions in a contemporary global, economic, environmental, and societal context;
- knowledge of legal and tax implications associated with their decisions;
- an ability to think and act innovatively;
- knowledge of design thinking and other tools that every innovative organization needs to succeed

### Careers for this Minor:

- Mid-level management
- Business consultant
- Sales
- Research and development
- Not-for-profit fundraiser
- Teacher
- Recruiter
- Business reporter

**A broad overview of the entrepreneurial landscape** 3

MG 224	Principles of Entrepreneurship	3
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**The ability to convince others the merits new ideas. (choose one course from below)** 3

CM 261	Interpersonal Communications	3
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EN 112	Public Speaking	3
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MG 314	Marketing Management	3
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MG 411	Consumer Behavior	3
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MG 441	Integrated Marketing Communications	3
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**To interact with fellow employees within an organization. (choose one course from below; MG majors cannot choose a MG course)** 3

AP 222	Human Issues in Design	3
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EN 244	The Literature of Leadership	3
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MG 309	Management of Organizations	3
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MG 351	Organizational Behavior	3
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MG 408	Human Resources Management	3
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NR 321	Nursing Leadership	3
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**To understand how economic factors and trends influence current and future profitability. (choose one course from below)** 3

EC 201	Principles of Economics (Macro)	3
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EC 202	Principles of Economics (Micro)	3
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EC 310	Money and Banking	3
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EC 419	International Economics	3
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MG 319	International Dimensions of Business	3
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**To have the knowledge of the legal and tax implications associated with their actions (choose one course from below)** 3

AC 201	Introduction to Accounting and Financial World	3
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MG 341	Business Law I	3
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MG 346	Business Law II	3
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**To know how to incorporate innovation in their work and teams.** 3

AP 431	Design Thinking and Innovation	3
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or EG 400	Design Thinking and Innovation	3
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<b>Total Credits</b>		<b>18</b>
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